



Scott E. Friedman | Partner | Team Co-Leader  
Startups & Venture Capital | Team Co-Leader -  
Family Business

Buffalo | Greater Toronto Area (Practice focused on U.S. law) |  
Chicago | New York City  
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## CAPABILITIES

Family Business  
Startups and Venture Capital  
Technology & Life Sciences  
Blockchain Technology, Cryptocurrency & Digital Assets  
Corporate  
Private Equity

Scott Friedman is a partner and the immediate past chairman of Lippes Mathias Wexler Friedman LLP, a full-service law firm, Co-Founder and Managing Director of Varia Ventures, a management consulting firm with a capital raising platform ([www.variaventures.com](http://www.variaventures.com)), and a General Partner in Impact Capital of New York, LLC, an Upstate New York venture capital fund.

The author of seven books and over 100 articles on business, he serves as an Entrepreneur in Residence at the University at Buffalo's School of Management. Mr. Friedman is also a frequent speaker at professional, university and corporate sponsored events across the United States on a variety of topics entrepreneurship, innovation and family businesses.

Working with entrepreneurs, business leaders and investors across the United States, and as local counsel for companies with headquarters in China, Canada, and Europe, Mr. Friedman provides guidance on a range of issues, including strategy, financing, and innovation. His work also includes providing counsel on strategic joint ventures and other forms of cooperative agreements and his experience includes negotiating joint ventures with strategic partners in China, Europe, Israel, and Canada.

Helping to pioneer the application of a variety of new strategies informed by melding traditional legal, economic and business principles with insights from science, including the fields of positive psychology, social neuroscience and behavioral economics, Friedman also assists with cultural transformations, effective governance, and dispute resolution and conflict management.



ATTORNEYS  
AT LAW

**Lippes  
Mathias**  
Wexler Friedman LLP

In addition to sitting on a number of private company boards, Friedman is an active volunteer in the WNY community currently serving as a Member of the University at Buffalo Council, the Daemen College Board of Trustees, the Board of Directors of the WNY Law Enforcement Foundation and the Western New York Venture Association.

## EDUCATION

- Trinity College, B.A.
- Washington University School of Law, J.D.
- University of Pennsylvania School of Law, LL.M.

## HONORS & AWARDS

- *The Daily Record*, Power 50 (2021)
- *The Best Lawyers in America*© (2021, 2022)
- *Buffalo Business First*, Power 250 List
- Who's Who in America
- Who's Who in American Law
- *Upstate New York Super Lawyers*® (2019 - 2021)
- *Business First of Buffalo* and *Buffalo Law Journal*, Legal Elite of WNY (2017, 2019)

## COMMUNITY INVOLVEMENT

- Daemen College, Board of Trustees
- VIRIDI Parente, Inc., Board of Directors
- Council for the State University of New York at Buffalo, Board Member
- WNY Law Enforcement Foundation, Board Member
- Western New York Venture Association, Board Member
- Buffalo Capital Partners, LLC, Board Member and General Counsel
- Impact Capital Partners, LLC, Board Member and General Counsel
- MimiVax, LLC, Board Member and General Counsel

## FREQUENT LECTURER

Columbia University, Cornell University, University at Buffalo, Canisius College

## PROFESSIONAL ASSOCIATIONS

- Erie County Bar Association
- New York State Bar Association
- American Bar Association

## ADMITTED TO PRACTICE

- New York



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