



John J. Koepfel | Partner | Team Leader - Private Equity | Team Leader- Independent Sponsor

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Mr. Koepfel is a Partner and the Team Leader of the firm's [Private Equity](#) and [Independent Sponsor](#) Practices. He is a corporate lawyer who has successfully structured, negotiated, and closed over 250 transactions in the past two plus decades, which typically involve mergers and acquisitions, fund formations and investments, and various private equity transactions (including co-investments, venture financings and cross-border deals). He also works with clients on reviewing/ structuring their Qualified Opportunity Zone and Qualified Small Business Stock investments.

Mr. Koepfel acts as counsel to a number of leading funds, independent sponsors, middle market companies, institutional investors, family offices, and high net worth investors focused on buy-out, growth, venture, real estate, intellectual property, energy, debt, fund-of-funds, co-investments, secondaries, and other strategies. He also often acts as US counsel to non-US clients on their US private equity and investment fund transactions. He also serves as a director for several private equity-backed companies.

On the M&A/ private equity transactions side, Mr. Koepfel has advised on deals from \$5 million to \$250 million+ in a wide range of industries, including manufacturing, technology, consumer goods, food, distribution, business services, cleantech, and medical/ health care.

He is a frequent speaker at a number of leading private equity and M&A events. Mr. Koepfel and his team take a pro-active and practical approach to helping clients make connections and successfully navigating the various legal challenges in any private equity transaction. Prior to joining Lippes, he was a partner in the private equity and investment funds group of an AmLaw 100 firm.

EDUCATION

- University at Buffalo School of Law, J.D., *magna cum laude*
- University at Buffalo, B.S. / M.B.A., *with distinction*

CAPABILITIES

Corporate

- FinTech
- Independent Sponsor
- Mergers and Acquisitions
- Private Equity
- Representations & Warranties Insurance

Canada-U.S. Cross Border
Family Business

HONORS & AWARDS

- *Upstate Capital*, Dealmaker of the Year
- *The Best Lawyers in America*©, 2022-2024
- *Chambers USA*, Leading Corporate/M&A Lawyer
- *Chambers USA*, Leading Private Equity Lawyer (Investment Funds)
- *Upstate New York Super Lawyers*®, Leading M&A Lawyer and Leading Closely Held Business Lawyer

PROFESSIONAL ASSOCIATIONS

- Association for Corporate Growth (New York, Ohio and Florida)
- Vistage - Trusted Advisor
- Upstate Capital Association of New York
- American Bar Association - Mergers and Acquisitions, Private Equity, and Middle Market Business Committees
- NYS Bar Association - Business Law

ADMITTED TO PRACTICE

- New York