

PARTNER | TEAM LEADER - PRIVATE EQUITY

John J. Koepfel

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Bio

Mr. Koepfel is a Partner and the Team Leader of the firm's Private Equity Practice. Mr. Koepfel is a corporate lawyer who has successfully structured, negotiated and closed over 250 transactions in the past two decades, which typically involve mergers and acquisitions, fund formations and investments, and various private equity transactions (including co-investments, venture financings and cross-border deals). He also works with clients on reviewing / structuring their Qualified Opportunity Zone investments.

Mr. Koepfel acts as counsel to a number of leading funds, independent sponsors, middle market companies, institutional investors, and high net worth investors focused on buy-out, growth venture, real estate, intellectual property, fund-of-funds, co-investments, secondaries and other strategies. He also often acts as US counsel to non-US clients on their US private equity and investment fund transactions. He also serves as a director for two private equity-backed companies.

On the M&A / private equity transactions side, Mr. Koepfel has advised on deals from \$5 million to \$250 million+ in a wide range of industries, including manufacturing, technology, consumer goods, food, distribution, business services, cleantech and medical / health care.

He is a frequent speaker at a number of leading private equity and M&A events. Mr. Koepfel and his team take a pro-active and practical approach to helping clients make connections and successfully navigating the various legal challenges in any private equity transaction. Prior to joining Lippes, he was a partner in the private equity and investment funds group of an AmLaw 100 firm.

EDUCATION

- University at Buffalo School of Law, J.D., *magna cum laude*
- University at Buffalo, B.S. / M.B.A., *with distinction*

PRACTICE AREAS

Private Equity
Mergers and Acquisitions
Corporate & Securities
Canada-U.S. Cross Border
Family Business
FinTech

ADMITTED TO PRACTICE

- New York

HONORS & AWARDS

- *Upstate Capital*, Dealmaker of the Year
- *Chambers USA*, Leading Corporate/M&A Lawyer
- *Chambers USA*, Leading Private Equity Lawyer (Investment Funds)
- *Upstate New York Super Lawyers*®, Leading M&A Lawyer and Leading Closely Held Business Lawyer

PROFESSIONAL ASSOCIATIONS

- American Bar Association - Mergers and Acquisitions, Private Equity, and Middle Market Business Committees
- NYS Bar Association - Business Law
- Vistage - Trusted Advisor
- Association for Corporate Growth
- Upstate Capital Association of New York



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