

Rollover Equity in M&A: How Independent Sponsors Are Using It to Structure Better Deals



By [John J. Koepfel](#)

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Rollover equity is one of the most critical deal tools in the buyer / independent sponsor toolkit. Essential bridge (capital stack) and bond (alignment with seller). Averaging 16.9% in the latest survey (see linked article). At Lippes Mathias LLP, we love spending time up front with clients on deal structuring and brainstorming on all aspects of deferred consideration - especially designing an effective rollover equity structure that all parties value (seller, isponsor buyer, capital partner, and lender).

John Koepfel's commentary on "[Rollover Equity Rises as Credit Conditions Reshape the Middle Market](#) " by Ryan McCann for *Middle Market Growth*.

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