

Lippes Mathias Wexler Friedman LLP Health Law Team Grows by Four Partners in Albany

December 1, 2020 | **PRESS RELEASES**

ALBANY, NY – Lippes Mathias Wexler Friedman LLP today announced its Health Law Practice and Albany presence grew by four attorneys on December 1, 2020. Frank J. Fanshawe, Matthew L. Hosford, Anoush Koroghlian-Scott and James A. Shannon will join Lippes Mathias as partners.

The new attorneys add scope and scale to the Lippes Mathias Health Law Team, both in Albany and across the firm's seven office network. Our Health Law Team assists healthcare providers and organizations across the United States navigate the increasingly complex federal and state rules governing the delivery, financing, and regulation of health care services. Our team assists nursing homes, home health agencies, trade associations, and health systems with corporate, transactional, regulatory, reimbursement, enforcement, compliance, government relations and litigation matters.

"In five short years, we've grown our Albany presence to a significant legal player in the Capital Region with nearly 30 attorneys," said Kevin Cross, managing partner, Lippes Mathias. "I am confident we will maintain our growth trajectory in Albany and I know the addition of these four, experienced attorneys will bolster our efforts to be a one-stop-shop for business clients."

"With the addition of Frank, Matt, Anoush and Jim, Lippes Mathias boasts one of the largest dedicated health law teams outside Manhattan," said Brigid Maloney, Health Law Practice Team Co-Leader, Lippes Mathias. "These four new attorneys will provide significant value to our growing roster of health law clients across the United States. Moreover, these new team members reflect our firm's shared values of focused client service, commitment to community and integrity."

Frank J. Fanshawe focuses his practice on government relations, health care law, and privacy and data security. He has nearly 30 years of experience, including over a decade in a role as a legal, government relations and policy counsel with a nationally recognized health insurer. Frank previously served as a senior adviser to the New York State Senate Health Committee chair on legislative and public policy issues in connection with New York's deregulation of the hospital payment methodology system (Health Care Reform Act) and other major health care initiatives. He also practiced law with other law firms, where he represented hospitals, medical groups, independent practice associations, physician organizations, home health agencies and other health care providers. He has written and spoken extensively on data security and privacy. Frank is a member of the American Health Lawyers Association and the New York State Bar Association. He attended the State University of New York at Oneonta and received his law degree from Albany Law School.

Matthew L. Hosford has more than 20 years of experience representing clients in corporate, contractual and transactional matters. Matthew provides legal services to hospitals, ambulance providers, physicians and other licensed professionals, nursing homes, home care agencies, trade associations, corporate entities, and other health and non-health care clients with business and transactional needs. Contracts on which he has advised run the gamut from asset and stock purchase agreements to commercial leases and consulting agreements. He has particular experience in advising New York and out-of-state clients on corporate practice issues and related management

services agreements for the various licensed professions. Matthew's corporate experience involves the formation of corporate entities, preparation of corporate organizational documents such as bylaws, shareholder, operating and joint venture agreements. He has substantial experience working with not-for-profit corporations, including formation, reorganization, dissolution, asset transfer, tax-exempt applications, compliance with state and federal regulatory requirements, and governance issues. Matthew attended the State University of New York at Oswego and received his law degree from Albany Law School.

Anoush Koroghlian-Scott brings nearly 30 years of experience having practiced health law in private practice and in-house at various hospitals in the Capital Region. As a member of the senior leadership team at a large community hospital and prior roles as Risk Management Director and Compliance Officer in other regional facilities, Anoush has a unique understanding of health care operations and the daily challenges to delivering high quality health care services in a cost-effective manner. Her clients include hospitals, physician practice groups, mental health providers, billing companies and individual practitioners. She serves as a strategic business partner on a wide range of transactional and operational matters and offers her clients practical, innovative solutions that align with strategic goals and initiatives. She assists clients establish and implement corporate compliance programs and develop policies that balance corporate interests with those of employees to avoid claims. She also represents clients in OIG and other governmental audits and prepares plans of correction and compliance training. She is a member of the American Health Lawyers Association and is the Chair Elect of the Health Law Section of the New York State Bar Association, also serving on the organization's COVID-10 Task Force. Anoush attended Cornell University and received her law degree from Widener University School of Law.

James A. Shannon has more than two decades of experience in health care law representing a wide selection of health care providers, from large institutions to individual practitioners. James regularly counsels a variety of health care providers, including general hospitals, nursing homes, assisted living facilities, adult homes, managed long term care plans, home care agencies, adult day care providers, substance abuse treatment providers, physicians and trade associations. He provides regulatory guidance on federal, state and local laws and standards applicable to such health care entities and professionals. This includes the Medicare Conditions of Participation, Medical Assistance Program (Medicaid), New York State statutes (e.g., Public Health Law, Mental Hygiene Law, Social Services Law, and Not-For-Profit Corporation Law), New York City Charter and Administrative Code, Code of Federal Regulations, New York Codes, Rules and Regulations, Rules of the City of New York, Centers for Medicare & Medicaid Services Manuals and Transmittals, administrative directives issued by the New York State Department of Health and accreditation standards. James attended Monroe Community College, Rochester Institute of Technology and received his law degree from Albany Law School. He is admitted to practice law in New York; Pennsylvania; U.S. Court of Appeals for the Second Circuit; U.S. District Court, Eastern, Northern and Southern Districts of New York; and the U.S. Supreme Court. James honorably served for four years in the U.S. Marine Corps.

In addition to its expanded Albany presence, Lippes Mathias has offices in Buffalo, N.Y., Washington, D.C., New York City, Jacksonville, Fla., Chicago, Ill.; and the Greater Toronto Area.

About Lippes Mathias Wexler Friedman

Lippes Mathias Wexler Friedman LLP is a full-service law firm with more than 120 attorneys serving clients regionally, nationally, and internationally. With offices in Buffalo, Albany and New York, N.Y.; Greater Toronto Area; Chicago, Ill.; Jacksonville, Fla.; and Washington, D.C., the firm represents a wide range of clients, including individuals, publicly and privately-owned companies, private equity and venture capital firms, real estate developers, financial institutions, municipalities, and governmental entities.

Lippes Mathias is proud to be recognized year after year by The Best Lawyers in America®, U.S. News - Best Lawyers®, Super Lawyers and Chambers USA.

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