

Discussion of New Free Trade Agreement with SHRM's Roy Maurer

By [Andrew M. Wilson](#)

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Roy Maurer of SHRM wrote a great article on the new free trade agreement and how TNs were affected. I provided my insight on the process and surviving agreement including:

"Wilson said he's seen it used effectively when North American companies want to quickly send workers from Canada to U.S. operations. "We see this a lot for engineering projects in the U.S. where the U.S. branch needs some support and expertise from the Canadian side. Without the TN, some businesses in the U.S. would have issues meeting certain project needs. I know some may view TNs as a zero-sum game for U.S. workers, but that hasn't been my experience—to the contrary, I see many TNs used to supplement the U.S. workforce and create exponential growth for work and projects," he said."

"The challenges associated with outdated occupational classifications will therefore continue to be addressed on the front line with Customs and Border Protection (CBP) and U.S. Citizenship and Immigration Services (USCIS) navigating the ever-changing dynamics of various professions," Wilson said."

See the full article at:

<https://lnkd.in/db9zvUk>

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