

Andrea H. Vossler Moderates Upstate Capital Association of New York Advisor Series Panel in Rochester



September 26, 2023 | **PRESS RELEASES**

BUFFALO, N.Y. (Sept. 26, 2023) – Andrea H. Vossler, Lippes Mathias partner and co-leader of the firm’s startups & venture capital and family business practice teams, moderated a panel presentation at the Upstate Capital Association of New York’s advisor series in Rochester, N.Y.

Vossler was accompanied by Andrew Olson, CEO of Candlelight Cabinetry and Daniel Dinolfo, partner at the Bonadio Group on the panel, which was titled “Conversation - Acquiring Candlelight Cabinetry.”

The Upstate Capital Association of New York’s M&A Advisor Event Series facilitates knowledge and connections for service providers and business owners related to merging and acquiring companies. Professional advisors gain knowledge that is helpful in advising clients and growing their referral networks. Business owners hear about fundamental principles and considerations, both from transaction professionals and from CEOs and executives who have gone through M&A transactions.

Vossler has extensive transactional experience working with founders, startups, growth-stage companies, family businesses, investors and funds across a variety of stages, sectors and geographies. Her practice experience

includes advising companies in general corporate matters, debt and equity financings, and exit transactions; representing sponsors in fund formations; and extensive M&A experience. Her work with later-stage and family-owned businesses focuses on helping them develop and implement succession, governance, compensation and other plans and policies by applying strategies informed by social neuroscience and positive psychology. She began her career in New York City at Mayer Brown LLP, a leading international law firm, where she worked on large-scale M&A transactions, private equity financings and IPOs. In addition to her legal work, Andrea is a managing director of Varia Fund 1, a seed and series A venture fund, a co-founder of Varia Ventures (www.varia.com), a platform for professionals and their organizations interested in venture investing, and general counsel to Impact Capital, a series A venture fund. Vossler has served in a variety of roles with organizations that focus on entrepreneurship, democratizing access to capital, and women's leadership. She is an entrepreneur in residence at Columbia Technology Ventures, as well as a mentor for Founders' Institute and Endeavor. Andrea is past chair of the WNY Women's Foundation, and past general counsel and director of Upstate Capital.

About Lippes Mathias LLP

Lippes Mathias is a full-service law firm with nearly 175 attorneys serving clients regionally, nationally, and internationally. With offices in Buffalo, Clarence, Albany, Long Island, New York, Rochester and Saratoga Springs, N.Y.; Greater Toronto Area; Chicago, Ill.; Jacksonville, Fla.; Cleveland, Ohio; San Antonio, Texas; Oklahoma City, Okla. and Washington, D.C., the firm represents publicly and privately-owned companies, private equity and venture capital firms, real estate developers, financial institutions, municipalities, governmental entities, and individuals.

Related Team



Andrea H. Vossler

Partner | Team Co-
Leader - Startups &
Venture Capital |
Team Co-Leader -
Family Business

New York: Albany, Buffalo, Clarence, Long Island, New York City, Rochester, Saratoga Springs, Syracuse // Florida: Jacksonville, West Palm Beach
Illinois: Chicago // Ohio: Cleveland // Oklahoma: Oklahoma City // Ontario: Greater Toronto Area // Texas: San Antonio // Washington, D.C

Attorney advertising. Prior results do not guarantee a similar outcome.

New York: Albany, Buffalo, Clarence, Long Island, New York City, Rochester, Saratoga Springs, Syracuse // **Florida:** Jacksonville, West Palm Beach
Illinois: Chicago // **Ohio:** Cleveland // **Oklahoma:** Oklahoma City // **Ontario:** Greater Toronto Area // **Texas:** San Antonio // **Washington, D.C**

Attorney advertising. Prior results do not guarantee a similar outcome.