Andrea H. Vossler Honored as Buffalo Niagara Partnership ATHENA Leadership Award Finalist



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Lippes Mathias LLP is proud to share that partner Andrea H. Vossler was selected as a finalist for the Buffalo Niagara Partnership's (BNP) 2026 ATHENA Leadership Award.

Presented by the BNP in partnership with ATHENA International, the ATHENA Leadership Award honors individuals who lead with excellence while creating opportunities for others to succeed. The award also celebrates leaders who invest in their communities and actively support the advancement of women. More than 7,000 awards have been presented in more than 500 communities in the United States and around the world since the program began in 1982.

The BNP presents the award annually during its Leading Women event, which brings together leaders from across the region to share experiences, build connections, and celebrate the women shaping the future of Buffalo Niagara. The 2026 event was held Oct. 28.

About Andrea H. Vossler

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Andrea H. Vossler is an experienced partner with the corporate and securities practice team at Lippes Mathias LLP, where she co-leads the firm's startup and venture capital and family business practice teams.

Vossler has extensive transactional experience working with founders, startups, companies and investors across a variety of stages, sectors, and geographies. Her practice experience includes advising companies in general corporate matters, debt and equity financings, and extensive M&A experience. Her work with later-stage and family-owned businesses focuses on helping them develop and implement succession plans by applying strategies informed by positive psychology. She began her career in New York City at Mayer Brown LLP, a leading international law firm, where she worked on large-scale M&A transactions, private-equity financings, and IPOs.

In addition to her legal work, Vossler is a managing director and co-founder of Varia Ventures (www.varia.com), a platform for professionals and their organizations interested in venture investing. She has also served in a variety of roles with organizations that focus on entrepreneurship, democratizing access to capital, and women's leadership. She is an entrepreneur in residence at Columbia Technology Ventures, as well as a current or past mentor for Founders' Institute, Endeavor and the University at Buffalo School of Management. Vossler is past chair of the WNY Women's Foundation, and a past board member of Upstate Capital.

Vossler received her law degree from Georgetown University Law Center and a B.A. from the University at Buffalo. A Fulbright Scholar (France), she also trained at Harvard Law School's Negotiation Program

About Lippes Mathias LLP

Lippes Mathias is a full-service law firm ranked among the top 200 law firms in the U.S. by size, with nearly 230 attorneys serving clients regionally, nationally, and internationally. With offices in Buffalo, Clarence, Albany, Long Island, New York, Rochester, Syracuse, and Saratoga Springs, N.Y.; Greater Toronto Area; Chicago, Ill.; Jacksonville, Tampa Bay, and West Palm Beach, Fla.; Cleveland, Ohio; San Antonio, Texas; Oklahoma City, Okla. and Washington, D.C., the firm represents publicly and privately-owned companies, private equity and venture capital firms, independent sponsors, real estate developers, financial institutions, municipalities, governmental entities, and individuals.

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Related Team



Andrea H. Vossler
Partner | Team Co-Leader - Startups & Venture Capital | Team Co-Leader - Family Business

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