



## Representations & Warranties Insurance

The Representations and Warranties Insurance team at Lippes Mathias LLP has the experience needed to provide exceptional counsel to all participants throughout each phase of the representations and warranties insurance (“RWI”) process. The members of our team work together to integrate insurance, transaction, and litigations backgrounds to advise clients on the underwriting, acquisition, diligence, and dispute resolution aspects of RWI.

Transactional clients rely on our team to review and analyze RWI policies in the context of transactions and provide specific guidance on how to get the necessary coverage for their transactions. Our team’s experience and active participation in the insurance and transactional spaces reinforces our knowledge of the current state of the market for insurance and transactions, allowing us to provide efficient and incisive counsel even in the most complex and time sensitive processes.

We also work with clients as an independent law firm to investigate and pursue claims under RWI policies. The ability to step in and review these sensitive matters without conflict or prejudice allows our clients to quickly reach the appropriate coverage decisions and efficiently resolve claims. Our team has experience pursuing RWI claims up to policy limits as well as going beyond policies to investigate and pursue claims of fraud. Coordinating and working seamlessly with valuation consultants and experts that can testify in court allows us to ensure that claims are pursued efficiently and with the most thorough information gathering and recovery procedures.

The regular routine of negotiating and performing in depth diligence on transactions allows our team to hit the ground running on RWI underwriting, negotiating RWI policies, or pursuing claims on transactions negotiated by other firms. Decades of experience working with the top insurance companies in the RWI space and advising clients on claims provides our team with the requisite insight to ensure that each step in the underwriting or claims process is dealt with not only with

### TEAM LEADERS



**JOHN J. KOEPFEL**  
Partner | Team Leader -  
Private Equity | Team  
Leader- Independent  
Sponsor



**KEVIN T. MERRIMAN**  
Partner | Team Leader -  
Insurance Recovery,  
Counseling & Litigation

the highest degree of competence, but in a time and cost-efficient manner.

Collaboration with our renowned litigation practice enables our team to comprehensively investigate RWI claims in a way that maximizes the responsiveness to carriers and preserves our clients' ability to pursue claims outside of RWI policies without duplicating work.